

# Palo Alto Networks

Order from Manufacturer & Partners

**Contract # 4600047971**

**Vendor # 100218534**

*Products Offered: Data Communications*

*Contract Website: <https://www.paloaltonetworks.com/>*

**Manufacturer Contacts: Regina Acheampong / 240-338-0129 / [racheampon@paloaltonetworks.com](mailto:racheampon@paloaltonetworks.com)**

Reseller	Name	E-mail	Phone
CDW	Sherri McLean-Hardemon	<a href="mailto:shermcl@cdw.com">shermcl@cdw.com</a>	312-705-9381
Critical Start	Tera Davis	<a href="mailto:tera.davis@criticalstart.com">tera.davis@criticalstart.com</a>	972-333-6305
Iron Bow Technologies	Ann Nguyen	<a href="mailto:ann.nguyen@ironbow.com">ann.nguyen@ironbow.com</a>	800-338-8866
Next Step Innovation	Ian Fisher	<a href="mailto:ian_fisher@nextstepinnovation.com">ian_fisher@nextstepinnovation.com</a>	601-708-4500
Norlem	Joe Howard	<a href="mailto:jhoward@norlemtc.com">jhoward@norlemtc.com</a>	918-210-8834
Optiv	Coleman Wallis	<a href="mailto:coleman.wallis@optiv.com">coleman.wallis@optiv.com</a>	816-556-3508
Pinnacle Business Systems	Jack Green	<a href="mailto:jack.green@pbsnow.com">jack.green@pbsnow.com</a>	866-PINNACLE
Presidio	Jessica Zamora	<a href="mailto:jzamora@presidio.com">jzamora@presidio.com</a>	469-549-9881

Purchase Order Instructions:

All purchase orders issued **must** include the following:

- NASPO ValuePoint Contract number **AR3229**
- State Contract number **4600047971**
- Agency Name, Address, Contact, Phone number
- IT procurement and/or other applicable approvals
- Orders **shall** be made out to the Reseller.

Leasing: Leasing is not authorized under this contract.