

SP-21-0001 APC Manufactured NCPI Solutions

%Discount off Price List

Category	IK Electric	Presidio	Vision Data Spaces
Discount Percentage for APC Products & Services			
APC Hardware	18%	15%	N/A
APC Software	18%	15%	N/A
APC Hardware Maintenance	12%	10%	N/A
APC Software Maintenance	12%	10%	N/A
APC Services (Training, Installation, Other Technical Support Services)	12%	5%	N/A
Bulk Cables	N/A	N/A	3%
Back-UPS	N/A	N/A	5%
Replacement Batteries	N/A	N/A	10%
ISX Solutions	N/A	N/A	10%
Smart-UPS	N/A	N/A	10%
Racks & Accessories	N/A	N/A	12%
DC Systems	N/A	N/A	15%
Battery Management	N/A	N/A	15%
Infrastructure Management Products & Services	N/A	N/A	15%
Power Distribution Units & Transfer Switches	N/A	N/A	15%
Netbotz	N/A	N/A	15%
Surge Suppression	N/A	N/A	15%
Symmetra UPS	N/A	N/A	15%
Assessment Services & Extended Warranty	N/A	N/A	15%
Remote Monitoring Services	N/A	N/A	15%
Cooling Solutions & Products	N/A	N/A	20%
KVM Products	N/A	N/A	20%
Power Cords	N/A	N/A	20%
Power Generation	N/A	N/A	20%
Symmetra PX UPS	N/A	N/A	20%
Galaxy VS, VM, VX UPS	N/A	N/A	20%
Installation, Network Integration, Startup, & Onsite Services	N/A	N/A	20%
AC Power Cables	N/A	N/A	40%
Discount Percentage for Reseller Provided Services			
Reseller provided Hardware Maintenance	N/A	N/A	45%
Reseller provided Software Maintenance	N/A	N/A	45%
Reseller provided Systems Integration	N/A	N/A	45%
Reseller provided Project Management	N/A	N/A	45%
Reseller provided Training	N/A	N/A	45%
Reseller provided Installation Oversight	N/A	N/A	45%
Reseller provided Design Services	N/A	N/A	45%
Reseller provided Equipment Assembly Services	N/A	N/A	45%
Reseller provided Installation	N/A	N/A	45%
Reseller provided Other Services	N/A	N/A	45%
Reseller provided Services (Training, Installation, Other Technical Support Services) Network Engineer	40%	N/A	N/A
Reseller provided Services (Training, Installation, Other Technical Support Services) Network Technician	40%	N/A	N/A
Reseller provided Services (Training, Installation, Other Technical Support Services) Electrician	40%	N/A	N/A